November 2015



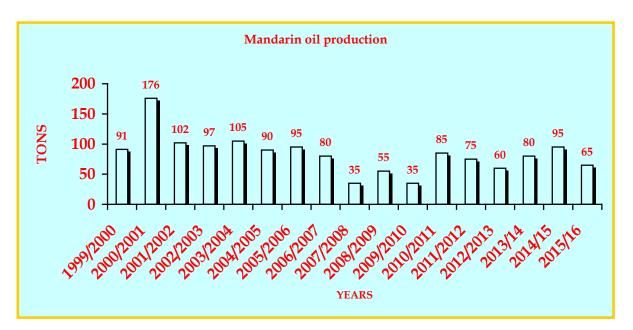
MANDARIN OIL ITALIAN : CROP AND MARKET SITUATION FORECAST 2015 / 2016

CROP REPORT

For this season, maybe the Mandarin is the fruit that has more affected by the unusual weather had over the past 12 months., Completed by the long, hot summer of this year, the fruit on the trees are really scarce and 2 major production areas in Sicily and Calabria there were sharp declines of quantity, up to bring the forecast this year to a total reduction of the production of essence which will range between 35 and 40% compared to last year. This situation has led to a battle for the sourcing of fruit that has increased considerably the cost of the oil. With a price on the local market through small processors for the Mandarin yellow also came to pass the $60 \notin$ / kg. It is still being produced yellow quality, but within a month it will begin to change toward the reddish, waiting for the new year the production of the late ripeness variety in March. With the production of oil reddish or red there will be consequently also a reduction in the yield of oil, which at this point we cannot quantify well where it will bring the price of the Red Mandarin oil.

Estimated total volume of oils (all three qualities) at the end will be of around 95 tons.

On the quality side, no particular troubles for the three qualities ,with an average fair quality.



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MARKET REPORT

Luckily this year there was an amount of carry-over that should partially compensate the drastic reduction of availability and also to mitigate the impact on price ,but a lot will depend from the world-wide demand, so far we do hope that right this year it will not increase so largely.

For the Organic Red quality , historically shorter than demand the forecast is for very awful price.